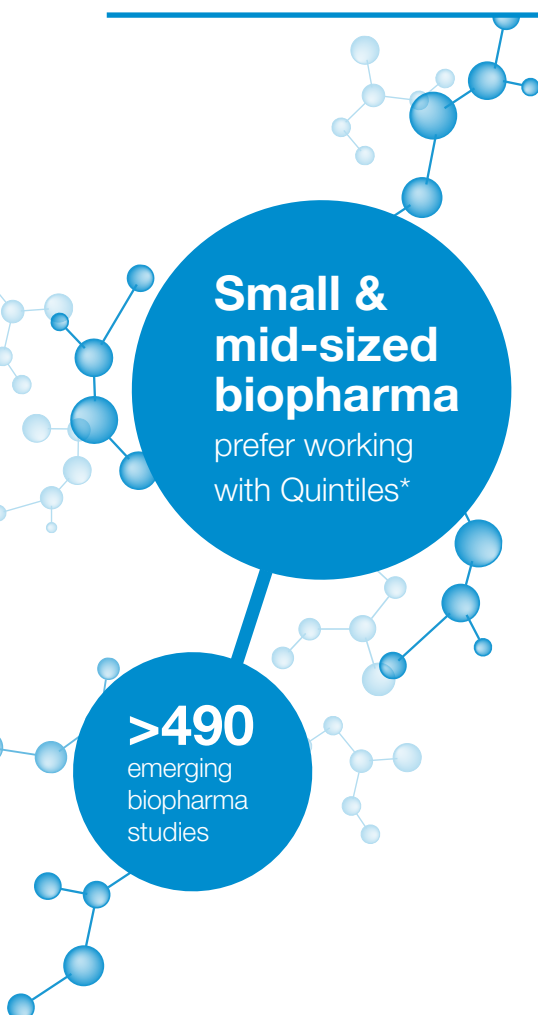


Focusing on emerging biopharma

A tailored solution for better outcomes



Small & mid-sized biopharma

prefer working with Quintiles*

>490

emerging biopharma studies

“

“We rely on Quintiles for guidance. Their global presence, expertise around country and site requirements, and experience with many of our sites resulted in accurate start-up timelines.”

– Emerging biopharma customer

Unique challenges deserve a unique solution

Selecting the right development partner comes down to priorities. Do you want agility or experience? Personal attention or global resources? High-touch or high-tech? With the Quintiles Emerging Biopharma Solution, you no longer have to compromise. We've tailored our leading clinical development model to meet your specific needs and budget.

A new approach based on experience

Working on nearly 500 studies for over 240 emerging biopharma customers since 2009, we've learned about your distinct challenges firsthand. And we've incorporated customer feedback to create a solution focused on your objectives. With the Quintiles Emerging Biopharma Solution, you'll benefit from:

- **Dedicated project leadership** experienced with – and passionate about – working with emerging biopharma
- **Tailored operational model** – offering the services you need aligned with your budget
- **Executive access and governance** – from initial engagement through the life of your trial
- **Accelerated patient enrollment** through our global Partner Site Network and digital communities
- **Access to medical, scientific and operational experts** in your therapeutic area available to help improve trial design and delivery and ensure timelines are met
- **Performance dashboards** that help track progress – wherever, whenever

Our Emerging Biopharma Solution provides the flexibility and speed you expect – including up to 30% faster trial start-up in certain therapeutic areas. Address your most pressing clinical trial needs with these services:

- | | |
|------------------------------|--------------------------------------|
| • Study start-up | • Data management |
| • Project management | • Patient recruitment |
| • Monitoring/trial execution | • Regulatory guidance and submission |

Whatever your business goals, you can scale with a single partner, accessing our full range of services – from trial design to labs to market access and commercialization.



Dedicated project leadership

Experienced single point of contact throughout study



Executive sponsorship

Helps ensure your objectives are met



Tailored operating model

Aligned to your needs and budget



Therapeutic expertise

Helps optimize study planning & execution



Global reach & partnerships

Help speed start-up & overall timelines



Data access & performance analytics

Near-real-time metrics help keep your study on track

Quintiles Emerging Biopharma Solution



“Quintiles’ commitment to finding solutions and their collaborative approach have made managing this project easier.”

— Emerging biopharma customer

Giving you just what you need

You might think the industry leader in clinical trial delivery is too large to meet your needs. But we’re surprisingly flexible and nimble. From how we deploy our innovative technologies to how we staff your teams, we’ve adapted our services to your size, clinical needs and business priorities.

Access a global footprint

Take advantage of world-class capabilities without the costly infrastructure investments required to efficiently and effectively run a global trial. Globally, Quintiles Partner Sites’ recruitment rates are on average 50% higher than for non-partner sites. And access to regulatory experts in >55 countries helps ensure you’ll meet local regulatory requirements and keep timelines on track.

Finally, a solution without compromise

We understand how important your study is to your future and what it takes to help you achieve your goals. That’s the essence of the Quintiles Emerging Biopharma Solution: a new approach without any trade-offs. Skeptical? Contact us today and ask your hardest questions. We’re ready when you are.

*Quintiles named as the preferred provider for Phase I and Phase II/III research among small and mid-size biopharmaceutical companies, Industry Standard Research’s (ISR) 2014 CRO Quality Benchmarking Reports (Phase I and Phase II/III).

Contact us

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