

Case Study - Organization Acquisition Project

Organization Acquisition Project

CLIENT	Top 10 Pharma Company.
PROJECT	Since 2004, Pharmalink have been involved with a large scale global integration project.
OBJECTIVE	Short term – Assemble and assess documentation. Long term – complete ownership changes and related regulatory activity to bring dossiers and licenses in line with parent company. The team that Pharmalink Consulting assembled successfully enabled license transfer and documentation incorporation all key stages of the compliance process including: - data gathering - reviewed existing documentation, job descriptions, SOPs, job aids, interviewed staff - Mapped process(es) - deployment, interactions, comparison against best practice - Recommendations presented to sponsor – Appropriate to the organization concerned



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Project Details

- Project sponsorship – It was important to get high level buy-in and support and confirm mutual understanding of deliverables and objectives. At an early stage effective communication and ‘marketing’ of activities was developed to overcome potential issues.
- Environmental issues – Given the cultural differences between sites, areas of organisation Pharmalink worked with the project sponsor to identify the potential roadblocks to a successful outcome – Often M&A ‘fallout’ can present barriers to success.
- The Pharmalink team adjusted the resources at various stages to deal with short term increases in workload, but remained flexible. Pharmalink was able to offer office facilities for the purposes of the project.
- The resulting completion of the integration meant that the organization was able to operate a ‘business as usual’ model, despite the uncertainty and disruption associated with many mergers and acquisitions. A satisfied client who has continued to employ Pharmalink for regulatory activities across multiple sites in Europe and the United States.

